



ISSUED BY THE MANITOBA WHEAT POOL.  
WINNIPEG.

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## COMPLAINTS ON GRADING

Many complaints as to grades on cars are being received by us. In cases where a shipper advises us the grade he expects, before the car is inspected, and the Government Inspector's grade is not up to the shipper's expectation, we call for re-sampling and a reinspection at unload. If, however, there is no comment made by the shipper and when the car passes inspection here the grade on the Government Inspection Certificate is, in our opinion, correct according to "The Canada Grain Act," we do not ask for reinspection. Very often when we send the advice of grade to the shipper, he writes us he is not satisfied with the grade and wants us to reinspect. Frequently the car has been unloaded before his letter reaches us and it is too late to reinspect. Consequently, you will assist us a great deal if you will forward us bill of lading promptly when your car has been loaded, writing us a letter advising what disposition you want made of the money and what grade you expect.

### CHECKING GRADES

We would like you to know the system we use in checking grades. The Pool Terminal Department have in their employ Mr. Wright, who has been checking samples for a number of years. He checks the samples for the Manitoba Alberta and and Saskatchewan Pools. On account of the many complaints we were getting on cars, Mr. Mahoney, who was for years a member of the Survey Board in Calgary, decided to go to the Inspection Department each morning himself and check Manitoba samples, along with Mr. Wright. If, as mentioned above, the Inspection Certificate issued by the Government Inspector is, in our opinion, correct under "The Canada Grain Act" as it pertains to the sample which the Inspection Department have secured, there is nothing we can do except ask for a new sample at unload and a reinspection at unload. Any sample that, in the opinion of Mr. Wright or Mr. Mahoney, has a chance at all to be graded better, is immediately taken back to the Chief Inspector and a better grade asked for, and if we do not get a better grade, we get from the Chief Inspector the reason why he could not give a better grade. Your samples are carefully looked after, and carefully checked; as much attention is given to each sample and each car as it is possible to give, and your own wishes and instructions are carried out wherever we have such instructions or wishes.



C. STUART LANGILLE  
Pool Terminals Manager

## LOW GRADING

Many farmers are feeling that they are not getting a square deal in grading this year's crop. At the request of the Saskatchewan Pool the Board of Grain Commissioners met to hear complaints in this connection and it was brought out in the evidence that much of the grain did not reach maturity without being damaged by rust or frost, owing to the extremely bad climatic conditions this year. The frost left green and immature berries, and a very small percentage of frost or green in wheat injures the grade considerably. The big percentage of white and starchy wheat in many samples is also lowering the grade very much. The grain trade is having a great deal of trouble with grading and they claimed before the Grain Commissioners that they are losing very heavily on grading, and some state that in the matter of grading, this year is the worst in their experience.

The Chairman of the Board stated he was satisfied with the work of the Inspection Department but that the matter brought up by the Saskatchewan Pool would be looked into, and if it was found necessary he would make a public announcement on their finding.

Grading is regulated by "The Canada Grain Act", and farmers should study this Act so as to understand how the various grades are fixed. We will send a copy of this Act to any member of the Pool who makes application for it.

## BILLING OF CARS

It is only platform loaded wheat that can be billed direct to the Pool and the Pool Terminals, but in all cases platform loaded wheat should be BILLED DIRECT TO THE POOL AND IN CARE OF THE POOL'S OWN TERMINALS. Our service charge is only  $\frac{1}{2}$  cent per bushel - you keep that earning within your own organization and thus give your own Terminals a chance to make an additional earning for the Pool. An Elevator Company may bill Pool wheat direct to themselves and their own terminal. This is in accordance with the Pool contract with the Elevator Companies. When it is unloaded they turn the warehouse receipt over to us, and they settle with the Pool member direct for the Pool initial payment.

## BE LOYAL TO THE POOL

Once upon a time a dog was crossing a bridge over a river. The dog had a bone in its mouth, and looking into the water it saw a reflection of itself. Taking it for another dog with a bone, it made a grab at the other bone and in doing so let its own bone fall into the water to be carried away by the stream. The foolish dog grasped at a shadow and lost the substance.

The present high price of wheat is a temptation to members of the Pool to sell outside the Pool. The initial payment seems small when compared with the market price. There is a temptation to reach out for the cash. It is to the credit of the Pool members that they are not to be led away by a mere temporary advantage - they are remaining loyal to the Pool - they are not giving up the substance of permanent benefit through co operation for the shadow of a temporary advantage. Moreover they realize that their Pool is a factor in the present price situation - it has strengthened their position in the market; it has given them power to bargain - to that extent it has helped in raising prices. To sell outside the Pool would be to destroy that advantage. Loyalty to the Pool is absolutely necessary to secure the advantage of the Pool method - The pioneers of co-operation built up the most magnificent commercial institutions in the world because they were not to be tempted into disloyalty to their ideal and their organizations. They laid the co-operative movement on a solid foundation by standing together through good and bad times.

Their example should be, must be, the inspiration of the Pool members today. They also will build not for today but for all time if they remain true to their organization.

## SERVICE IS OUR MOTTO

Members of the Pool, who have made arrangements with Mortgage Companies for certain payments out of the proceeds of their crop, are again reminded that the Pool will act as their agents in deducting the required amount from the proceeds of their shipments to the Pool and paying them over to the mortgage company, should they so desire.

It has come to our attention that members in such circumstances, are engaging local agents to act for them in these matters and are paying commission for the work. This expense could be saved and worry avoided, if the farmer would just write to us giving particulars of his engagements with the Mortgage Company and authorising the Pool to act on his behalf and pay the Company out of the proceeds of shipments made through the Pool. The Pool is here to give service to its members and the members should take advantage of the facilities offered by their own organization.

## KOTA WHEAT

The Pool directors have decided to make the initial payment price on No. 1 Kota wheat 92 cents per bushel, Fort William. This is the same initial payment as we are making on No. 1 Durum.

The Exchange price list on September 29th showed a spread of 20 cents per bushel, Fort William, between No. 1 Spring wheat and No. 1 Kota. There being only a limited quantity of Kota wheat available, we feel that it will be necessary, in order for us to secure the best price for it and in order to justify our only making an 8 cent spread, that this wheat be loaded over the platform and billed direct to the Pool Terminal.

We are trying to collect cargoes of Kota wheat. We think that by this method we may get a better price for this grain.

## SCREENINGS

Farmers wanting car-loads of screenings for feeding cattle or hogs should write direct to the Canadian Co-operative Wheat Producers Limited, Winnipeg for quotations and samples.

## GRADING OF STREET WHEAT

In the case of delivering wheat to a country elevator, where you are not satisfied with the grade, you should send a sample to the GOVERNMENT GRAIN INSPECTOR, WINNIPEG, showing plainly on your sample your name, and address, and the sample number, and get the grade direct from him.

## THINGS TO REMEMBER

The important things to bear in mind on platform loaded wheat are:

1. Send us your bills of lading promptly.
2. Write us a letter telling us where you want your initial payment sent.
3. Tell us in your letter what grade and dockage you expect. It will help us to give you the service we are trying to give.

THEY AIN'T GONNA GAIN NO MO'.

**\$ 5 PRIZE!**

TUNE. "It ain't gonna rain no mo'."

To the Pool member who sends in

Some sport they had in bygone days,

the best suggestion as to how

Them Old Folks in the pit;

Now if they don't like Wheat Pool ways

to improve "The Scoop Shovel".

They've only got to quit.

Address your communication

CHORUS

to C. H. Burnell

For they aint gonna gain on our grain no mo',

(Yellin' on the trading Floor,)

10th floor Electric Railway

For how in the world can the Old Folks sell

If they don't get our grain no mo'?

Chambers, Winnipeg, Manitoba.